

Discussion ensued.

A motion was made to accept the proposal of Andrew Keblinsky to lease Float Space 10W.

Motion: Kerry Adams **2nd:** Ginny Binder

Vote:
Yes: 4 **No:** 0 **A:** 0

Review Minutes

A motion was made to approve the minutes of the Regular Session of the Public Meeting on 03/31/11 as written.

Motion: Kerry Adams **2nd:** Carlos Verde

Vote:
Yes: 3 **No:** 0 **A:** 0

Motion Passes.

A motion was made to approve the Executive Session minutes of the Public Meeting on 03/31/11 as written.

Motion: Kerry Adams **2nd:** Carlos Verde

Vote:
Yes: 3 **No:** 0 **A:** 0

Motion Passes.

Minutes of April 6, 2011 postponed due to a lack of quorum.

Directors' Statements

Rich Wood: Lee reported that Rich sent a statement to all Directors. The following is his statement:

Good morning Lee – I am in Conn. for a few days and will miss the PPPC meeting tonight – would you please read this into the minutes at the Directors statements – thanks.

Apologies to all for missing tonight's meeting, and I just wanted to ensure a few items were discussed.

First off, if Ginny Binder is there, my personal hats off to her for the work she did relative to the definition of commercial fisherman and the review of the rates on the floating docks. It was not an easy task, and she continuously asked questions from all sides, resulting in a strong and equitable policy which will both ensure true commercial fisherman get a fair rate while also giving the PPPC a stream of additional revenue.

Relative to that revenue, it is a very good thing given the PPPC's overall financial position which we discussed at our last meeting. However, more immediate action is needed to address the financials, and there are only two ways to do this – increase revenues or cut expenses. The increased floating dock revenue, as well as the very successful trap shed program, are good steps on the revenue side, and both Rex and Kerry have heard rumors that the New Bedford fleet might increase their presence here due to rising fuel costs – let's hope so.

On the other side of the equation, cutting expense's is a very difficult task. Our prime expense is labor costs, and no one likes to cut an employee's hours, and there is always a good reason why we "must" purchase something in order to get a job done. However, the sad facts show the PPPC in a very low free cash situation at the end of fiscal 2010, and our trend in fiscal 2011 is no better. Additionally, we potentially have some unanticipated fourth quarter expenses – Vast Explorer resolution and dredging – coming at us.

I believe the PPPC must immediately enact a cost containment program, with very specific items. On the labor side, a reduction goal should be established and tracked - determine the number of hours paid per week in last year's fourth quarter, reduce that by 20%, and maintain it. Eliminate overtime, period. Review "miscellaneous" expenses from both an item and supplier perspective – perhaps a fourth quarter freeze, along with discussing discounts with our local suppliers based on our volume. I am positive there are other possible actions, and I urge the PPPC to work with staff to develop and implement a plan immediately.

While it might be "too late" to totally save 2011 results, any actions will put us in a better position for fiscal 2012.

Thank you

Ginny Binder: Pleased that commercial fisher definitions and rates were approved. Sustaining small boat fishery in Town deserves to succeed and Pier has given it that opportunity by adjusting dockage fees. Need to formalize review process and formulate clear rules to enable fishers to come forward with concerns and present mitigating circumstances. Would like to serve on review committee with Carlos as well as a fisher from the community as well.

Discussion ensued.

Carlos Verde: Looking forward to being on review committee Agrees with Rich's comments. Thanked Ellen publicly for her good work in the HM Office.

Kerry Adams: He, along with Rich and Rex, has been reviewing seasonal employee applications. Assessing applicants via points on a matrix. Will start interviewing next week. Concerned that Ancora Praia and The Vast are still at Pier as season is nearing.

Lee Ash: Meets with Rex to discuss agenda and concerns that need attention. Heartened to see some progress on Ancora Praia and hopes boat will be departing soon. Reviewed her discussions with Admiralty Law attorney, Bill Huey, in regard to abandoned vessels statutes. Put out an inquiry to Town Manager re responsibility for dredging parts of Harbor. Topic will be raised at Joint Meeting with the Board of Selectmen.

Discussion ensued. Kerry knows of someone who may be interested in acquiring The Vast and renovating it. Carlos e-mailed Coast Guard about ways of discarding boat. Board discussed contacting Barry Clifford regarding sale of Vast to David Dutra. Lee will contact him.

Working Group Reports

Ginny will make a proposal at next Public Meeting re the new sub-committee to review fisher application concerns and mitigating circumstances. She would appreciate suggestions from Directors re prospective member from fishing community.

Pier Manager's Report

Milliken Proposal – Rex reviewed his research re revision of Coast Guard weight load criteria for Certificates of Inspection. Staff recommends not taking action on Mr. Milliken's proposal.

Discussion ensued. Ginny suggested working group that examined commercial fisher rates for dockage now examine rates for all other commercial entities on Pier.

A motion was made to form a working group, comprised of Directors, to examine and establish equitable rates for all passenger-carrying vessels.

Motion: Kerry Adams

Discussion of motion. Board will discuss at next Meeting. Kerry withdrew his motion. Ginny would like to see fees other commercial entities pay to use Pier.

A motion was made to take no action on the Milliken proposal.

Motion: Carlos Verde **2nd:** Ginny Binder

Vote:

Yes: 4 No: 0 A: 0

Motion Passes.

Ancora Praia – Installing new steel stem to attach to a mooring. Mooring gear ordered. Mr. Storer says will be ready to move by Sunday to Flyer’s mooring to continue electrical work. Carlos reported that Coast Guard looking for a tow plan.

Architectural Access Board –Variance request was approved.

Conservation Commission – Public Hearing on April 19th. Notice of Intent for dredging on agenda. Joint Meeting with BOS on for April 25th. Rex will request 5:00 P.M. for Pier.

Discussion ensued.

Accounting Issues –Dan Hoort will produce a final report and the issue will then be resolved.

New Business

Carlos would like to have figures on NFWF grant. What has been spent on materials and labor to date. Kerry would like an update on Port Security Grant.

Motion to adjourn @ 6:30P.M.

Motion: Kerry Adams 2nd: Carlos Verde

Vote:

Yes: 4 No: 0

Motion Passes.

Respectfully submitted,
Ellen C. Battaglini
PPPC Administrative Assistant

Lee Ash, Chair